

METALFORMING INC

100 International Blvd Peachtree City, GA 30269
770 631-0002

Date: March 3, 2004
From: Frank Callis
Re: Pre-Installation of Machinery

First of all let me begin by thanking you for the purchase of machinery from Metalforming.

This application book include just about everything that you will need to make your business with the Quadro successful. It includes the testing for the machine, specification to help you get speced, recommended trim and sources for material.

What the application book is not is an engineer. It is a package that we have developed through thousands of dollars in testing. You are responsible for insuring that the products you use are appropriate for usage. If you have questions we make recommendation for engineers familiar with the Quadro package at the end of the FAQ's. No one at MFI is a lisenced engineer.

You can always reach me or any of my colleagues at 770 631-0002.

The people that you need to know for future reference are as follows:

Sales: Geoff Stone, Art Vlastnik, Larry Chandonnet
Shipping: Krista Bradford
Service Issue: Krista Bradford
Parts Issues: Chad Rowe
Phone Service: Brad Hasty

These are the people that will support you in the delivery, installation and upkeep of your machine. If you have concerns or issues please feel free to address them to your salesman or to me, the Vice President of Operations: Frank Callis.

I look forward to serving you and hope this is the beginning of a profitable business for you.

Attached I've highlighted some very frequently asked questions for you.

- 1.) Application Books - We are now on revision 10 of the application book which contains the testing that has been completed on the Quadro. If you need a new copy you can receive one free of charge on CD by calling 770 631-0002 and asking Stacy Somerville to send you one on CD. Paperbooks are available at our cost which is \$35.
- 2.) Links to the UL Web Site - If you are looking for UL test reports you can find these on www.ul.com. Click on the right menu for "certifications." Under the general search file click on the "ul file number". It will ask you for a code to enter into the Metalforming sub directory. Our code is r 21264. From there you will be able to pull the exact results from the web page. This is especially helpful for those pursuing Texas Department of Insurance certifications.
- 3.) UL Follow-up - If you would like to apply get your name in the UL directory under the MFI listing you can contact Alpesh Patel at 847-272-8800 X42522. He can tell you about the UL follow-up and certification program.
- 4.) Dade County Update - We are in communication with Dade and now, 9 months after submittal, they are actually reviewing our submittals. We will let you know as soon as they are finished.
- 5.) Florida Product Approval - If you are in the Southeast or Florida and want to pursue Florida statewide product approval you can go to the web site www.floridabuilding.org. The page will walk you through the process of applying for the state for approval of your panels for statewide use. Of course Florida still allows you to work through your local building inspectors.
- 6.) Weather-Tightness Warranties - NB Handy in the following locations: Eastern PA, Delaware, Maryland, Southeastern WV, Virginia, NC, SC, East Tennessee, Northern Alabama, Georgia and Florida; has begun offering in association with Fabral Weather Tightness warranties for purchase. For further information you can review www.nbhandy.com and that will steer you to a local branch that services your area. They are wonderful folks to work with.

- 7.) Engineering Support - Many of you have asked for engineering support and we can recommend three gentlemen: Tom Shingler of Design Dynamics 469-682-8181. Tom took us through the testing procedures for the majority of our panels and if a great wealth of information. Terry Wolfe of Force Engineering 281-540-6603. Terry is familiar with our tests and has prepared packages for the Florida Product Approval System and Dade County with our tests. Jimmy Buckner (561) 491-9927 at C-Buck Engineering in Florida has prepared an application for a Quadro customer for Florida Product Approval. The customer gave him high marks for his understanding of the products.

Please let me know if there is anything that I can do to support you. If you have any questions please feel free to contact me at 770 631-0002.

Frank Callis